

**INITIAL / FINAL OFFER
ON „PROCUREMENT OF MULTI-ENGINE HELICOPTERS WITH SPECIAL
EQUIPMENT“**

August 28th, 2023

(date)

Donauwörth

(location)

State Border Guard Service under the Ministry of the Interior of
the Republic of Lithuania

(Addressee)

1. INFORMATION ON THE TENDERER

Name(s), legal entity code(s) (in the case of an Offer submitted by a natural person, the number of the business or individual activity certificate, etc.), address(es) of the supplier or members of a group of suppliers	AIRBUS HELICOPTERS DEUTSCHLAND GmbH Register (legal entity code): Amtsgericht Augsburg, HRB 16508 Industriestr. 4, 86609 Donauwörth, Germany
Member of the economic supplier representing or leading a group of suppliers (to be completed if the Offer is submitted by a group of suppliers)	NA
Contact details of the person authorised to communicate with the Procurer (name, surname, telephone, e-mail address)	

Notes:

- 1) The present Airbus Helicopters' initial offer is valid subject to a mutual agreement reached on the clauses of Annex 5 to the Conditions of Purchase “Special Conditions of Contract” as an outcome of the foreseen negotiations.
- 2) Abbreviation H/C means Helicopter

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2. INFORMATION ON KNOWN SUB-SUPPLIERS AND THE PARTS OF THE CONTRACT TO BE ASSIGNED TO THEM

(to be completed if the supplier uses sub-suppliers)

Pos.	Name, legal entity code, address of the sub-supplier	Description of the part of the object of the contract to be transferred to the sub-supplier
1.	NA	NA

3. PRICE OF THE OFFER

3.1. The price of the offer shall be expressed in euro. The calculation of the price shall take into account the full scope and requirements of the Object of the procurement as specified in the Conditions of Procurement, the components of the price, etc.

3.2. The calculation of the price shall take into account the full scope and requirements of the object of the contract as specified in the contract documents, the components of the price, etc. The Contracting Authority shall have access to the object of the contract at no additional cost to the supplier after completion of the contract, unless otherwise expressly stated in the contract documents. VAT shall be indicated separately. If the supplier is not subject to VAT, it must indicate this in the offer, stating the legal basis. The supplier must assess whether it will become subject to VAT during the performance of the contract. If the supplier will become subject to VAT during the performance of the contract, the price including VAT must be indicated in the offer. The prices of the offers will be evaluated and compared inclusive of all taxes, including VAT. Where the contracting authority itself is required to pay VAT to the State budget on the purchase of the object of the contract in accordance with the procedure laid down by the laws governing taxation and their implementing legal acts, this tax shall be included in the offer price (if the supplier did not include it at the time of the submission of the offer, it shall be added for comparison purposes by the contracting authority itself). The offer price must include all taxes and all other direct and indirect costs and charges incurred and/or likely to be incurred by the Supplier in connection with the supply of the Goods, including, but not limited to (except where the contract documents expressly state that certain specific costs are not to be included in the Contract price): (select the applicable sub-paragraphs below)

3.2.1. transportation costs;

3.2.2. packing, loading, transit, unloading, unpacking, inspection, insurance and other costs associated with the supply of the Goods;

3.2.3. all costs associated with the preparation and submission of documents required by the Buyer;

3.2.4. the cost of collection on site and/or commissioning and/or maintenance of the Goods delivered;

3.2.5. the cost of providing the tools necessary for the assembly and/or maintenance of the Goods delivered;

3.2.6. the cost of providing the instructions for use and maintenance provided for in the Technical Specification;

3.2.7. the cost of licences, patents, permits, etc.

3.2.8. the cost of electronic billing;

3.2.9. the costs of warranty maintenance of Goods;

3.2.10. (other to be specified by the contracting authority).

3.2.11. If certain costs are not to be included in the price:

3.2.12. The offer price must not include:

3.2.13. Staff training on use.

3.3. If the price quoted in the offer, expressed in figures, does not correspond to the price and costs quoted in words, the price and costs quoted in words shall be deemed to be the correct price and costs.

3.4. All prices or costs (and their components) quoted in the Offer must be quoted to two decimal places.

Pos.	Object of procurement	Unit of measurement	Quantity	Rate per unit of measurement in EUR excl. VAT (Including discount)	Price in EUR excl. VAT (Including discount) (4x5)
1	2	3	4	5	6
1.	Multi-engine helicopters	Pc.	3	Helicopter No 1: [REDACTED] Helicopter No 2: [REDACTED] Helicopter No 3: [REDACTED]	[REDACTED]
2.	Special mission equipment (total)	Set	1	[REDACTED]	[REDACTED]
3.	Equipment used by crew (total)	Set	1	[REDACTED]	[REDACTED]
4.	Helicopter maintenance equipment (total)	Set	1	[REDACTED]	[REDACTED]
5.	Training (total)	Set	1	[REDACTED]	[REDACTED]
6.	Data subscriptions	Set	1	[REDACTED]	[REDACTED]
Offer price in EUR excl. VAT (sum of values in column 6)					47.242.813,33
VAT (to be completed if applicable)*					
Offer price in EUR incl. VAT					

Offer price in EUR excl. VAT in words: Forty-seven-millions-two-hundred-forty-two-thousand-eight-hundred-thirteen- EUR thirty-three CENT

If the "VAT" field is not filled in, please indicate the reasons why VAT is not due: TAX to be borne by the purchaser

4. ENCLOSED DOCUMENTS AND CONFIDENTIALITY INFORMATION

Unless otherwise specified, all documents to be submitted with the Offer by means of the CPP IS:

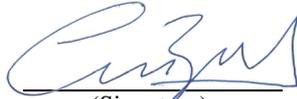
Pos.	Document	Does the document contain confidential information? (Yes / No)	Explanation of what specific information in the document is confidential and why
1	2	4	5
1.	Letter of intent or sub-supply agreement (or other documents), if the supplier is aware of the intended use of sub-suppliers for the performance of the Procurement Contract	Yes	Airbus Helicopters confidential and Sensitive Information
2.	Signed ESPD (Annex 4 "ESPD" of the Procurement Conditions (in XML format)). * A separate ESPD shall be completed by: 1) the Supplier; 2) each member of the supplier group (if the offer is submitted by a supplier group); 3) each economic operator on whose capacity the supplier relies in accordance with Article 49 of the LPP (if any);	Yes	Airbus Helicopters confidential and Sensitive Information
3.	A copy of the power of attorney or other document authorising the submission and/or signing of the Offer and other documents (if the Offer is not submitted by the head of the supplier, the members of a group of suppliers, the sub-suppliers, or the economic operators whose capacities the supplier relies on)	Yes	Airbus Helicopters confidential and Sensitive Information
4.	Offer security, if applicable	Yes	Airbus Helicopters confidential and Sensitive Information
5.	a description of the proposed object of the contract and the documents in accordance with Annex 1 "Technical Specification" to the Procurement Conditions: the documents referred to in Part X "Offer Contents" of the Technical Specification	Yes	Airbus Helicopters confidential and Sensitive Information

By submitting this Offer, I certify that:

- I am familiar with the Procurement Conditions, as well as with the applicable laws and regulations of the Republic of Lithuania, which regulate the procedure for conducting public procurement and which may affect any relations between the Procurer and the Supplier arising out of and/or in connection with this Procurement;
- I accept the requirements and procedures set out in the Procurement Conditions;
- The data and information provided in the offer documents are correct and include everything necessary for the proper performance of the contract;
- The Offer is valid for the period specified in the Procurement Conditions;
- if the supplier's qualifications with regard to the right to pursue the activity in question have not been verified or have not been verified to the full extent, the supplier undertakes to the Procurer that the Contract will be performed only by persons who are qualified to do so.

Sales Manager Europe Region

(Title of the Supplier or the person
authorised by it)



(Signature)

AIRBUS

Europe Region
Aéroport International Marseille Provence
13725 Marignane cedex

Cristobal Bulboa

(Name, surname)