

A network of white dots connected by thin white lines, forming a complex web-like structure in the top-left corner of the page.

# **WALLTOPIA**

TAKING **ACTIVE ENTERTAINMENT** AROUND THE GLOBE

A network of white dots connected by thin white lines, forming a complex web-like structure in the bottom-right corner of the page.

# WHO WE ARE

## Walltopia is the world's leading climbing wall & active entertainment manufacturer.

Walltopia was born out of the shared passion for climbing and the business acumen of two close friends. Their journey began in 1998 in a small Bulgarian town, when Ivaylo Penchev and Metin Musov chose to shift their focus from personal climbing ambitions to establish a company that would ultimately revolutionize the indoor climbing industry.

Fast forward 25 years to today, Walltopia has grown into a thriving company with over 400 dedicated employees. We've proudly completed more than 2200 projects worldwide. Our sales offices are located in the USA and China, while our heart beats in Sofia, Bulgaria.

Building on our extensive experience in the climbing industry, we embarked on an exciting journey in 2012. Fueled by our passion for action sports and a desire to turn physical activity into a fun and purposeful endeavor accessible to everyone, regardless of their sports background, we ventured into a new product line: Active Entertainment.

This product line encompasses various offerings, all with a shared mission — to inspire people to lead an active lifestyle and enjoy quality time with friends and family in a way that's both enjoyable and meaningful.

**Climbing Walls** - rope and boulder walls for both indoor and outdoor use; speed walls, adjustable angle boards; training boards; kids climbing walls

**Fun Walls** - interactive climbing walls

**Ropes Course** - aerial adventure courses

**Caves** - artificial caving

**Rollglider** - aerial ride that combines the feel of zipline and rollercoaster

**Ninja Course** - obstacle courses inspired by the famous TV show

**Adventure Hub** - all of the above combined with other amusement attractions into one massive entertainment facility.

**Playgrounds** - elevating play to a whole new level

**Adventure Trail** - unharnessed exploration with the thrill of heights

**Cloud Climb** - unharnessed climbing maze

**Ziplines** - the ultimate adrenaline rush

**Tree Course** - ropes course with outstanding design.

**Slides** - the best way to go down

**Trampolines** - jump into the fun

**Net Maze** - combination of playground and maze



**25 years of experience**

**over 2200 projects  
in 78 countries and on 6 continents**

# Why Active Entertainment is the new trend?

Encourages **CREATIVITY** and **SOCIAL INTERACTIONS**

The **HEALTHY ALTERNATIVE** to screen time

Challenging to **BODY** and **MIND**

Creates **FAMILY BONDING** experience



# LIFESPAN OF A PROJECT



ARCHITECTURE & DESIGN DEPARTMENT



Our versatile team of architects and 3D artists is well-equipped to tackle any design challenge, ensuring we meet customer expectations regarding capacity, budget, target audience, and operational model. Whether it's small climbing walls or expansive gyms, single attractions or adventure hubs, we excel at finding the perfect layout and appearance for every project.

PRODUCTION FACILITIES



Our three production facilities, covering over 40,000 square meters (430,556 square feet), manufacture various components including steel, plywood, fiberglass panels, and electronics. We are committed to continuous innovation, development, and improving our production processes and services to set the industry standard..

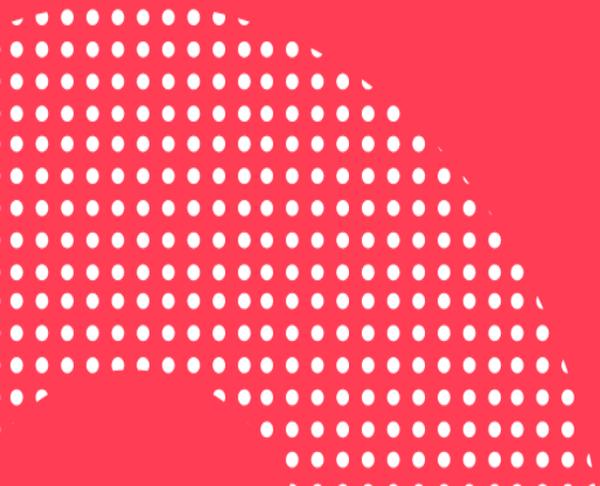
PROJECT MANAGEMENT & INSTALLATION DEPARTMENT



Walltopia's project managers and technicians travel globally to professionally install climbing walls and attractions. They receive specialized training at Walltopia Academy, covering welding, working at heights, and operating mobile platforms. Each technician crew, led by a civil engineer from our headquarters, is supported by our maintenance and inspection team to ensure long-term product reliability.

**3D site scanning and consultations  
Teritorijos 3D skenavimas ir konsultacijos**

**Lithuanian Zoological Garden  
Lietuvos zoologijos sodas**



# Description-Aprašymas

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3D Laser Scanning is a service for obtaining precise dimensions of an indoor or outdoor space with a high-tech 3D laser scanner. The captured point cloud data is later used to construct a digital 3D model of the project site. The 3D Scanning service minimizes the risk of mistakes during the engineering phase and/or after the start of assembling. It also saves you a lot of time since it typically takes just a day to do.

3D lazerinis skenavimas – tai paslauga, skirta gauti tikslius vidaus ar lauko erdvės matmenis naudojant aukštųjų technologijų 3D lazerinį skaitytuvą. Užfiksuoti taškų debesies duomenys vėliau naudojami kuriant skaitmeninį 3D projekto vietos modelį. 3D skenavimo paslauga sumažina klaidų riziką projektavimo etape ir (arba) po surinkimo pradžios. Taip pat sutaupysite daug laiko, nes paprastai tai užtrunka vos vieną dieną.

# Offer - Pasiūlymo

Purchase Order / Quote: Lithuania-Kaunas-NationalZoo

**WALLTOPIA**

Issued on:	2024-11-08 10:39:03	Valid until:	2024-12-05
SUPPLIER:		PURCHASER:	
Company:	Walltopia AD	Company:	Lietuvos zoologijos sodas
Responsible Person:	Ivaylo Penchev	Purchaser contact:	
Registration Number:	204143670	Address:	
VAT Number:	BG204143670		
Address:	1V Bulgaria Blvd., Letnitsa 5570, Bulgaria		

	Quantity	Unit Price	Total Price
Site visit/3D scan	1.00	€ 1500.00	€ 1500.00
Flight ticket cost	1.00	€ 500.00	€ 500.00
VAT TAX	1.00	€ 420.00	€ 420.00

Subtotal: € 2420.00

Grand Total € 2420.00

## Terms & Conditions

1. All prices are exclusive of any taxes, impositions and charges, including but not limited to VAT, sales tax, freight duties, etc., unless explicitly stated otherwise.
2. All payments are due upon signing the Purchase order unless explicitly stated otherwise.
3. Delivery conditions are EXW Letnitsa, Bulgaria (Incoterms 2020) unless explicitly stated otherwise.
4. One year limited warranty is included unless explicitly stated otherwise.
5. To ensure compliance with safety standards, all safety devices must undergo annual recertification. The recertification procedure is detailed in the operation manual of the respective safety device. Late recertification fee may apply.
6. Installation and annual inspection/ maintenance are not included in the price unless explicitly stated otherwise.
7. The content of this quote is confidential and intended for the recipient specified at the header of the quote. It is strictly forbidden to share any part of this quote with any third party, without a written consent of Walltopia AD.
8. For matters not specifically covered by this Purchase order, Safety Engineering' s General Terms & Conditions available at [www.safetyeng.eu](http://www.safetyeng.eu) shall apply.
9. Quoted transportation of goods, sea freight and flight costs are subject to change due to fluctuations of prices. The actual price of these services shall be based on the cost at the time that the service is required.

# Offer - Pasiūlymo

Purchase Order / Quote: Lithuania-Kaunas-NationalZoo

**WALLTOPIA**

Issued on:	2024-11-11 06:10:33	Valid until:	2024-12-05
SUPPLIER:		PURCHASER:	
Company:	Walltopia AD	Company:	Lietuvos zoologijos sodas
Responsible Person:	Ivaylo Penchev	Purchaser contact:	
Registration Number:	204143670	Address:	
VAT Number:	BG204143670		
Address:	1V Bulgaria Blvd., Letnitsa 5570, Bulgaria		

	Quantity	Unit Price	Total Price
Teritorijos 3D skenavimas ir konsultacijos	1.00	€ 1500.00	€ 1500.00
skrydžių bilietai	1.00	€ 500.00	€ 500.00
Pridėtinės vertės mokestis	1.00	€ 420.00	€ 420.00

Subtotal: € 2420.00

Grand Total € 2420.00

## Terms & Conditions

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# Thank you

**Valya Krasteva**  
**Sales Manager**

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