



## V. Annex 1

### Tender Form AB LIETUVOS PAŠTAS

#### TENDER FORM

#### FOR THE PROCUREMENT OF ROBOTIC PROCESS AUTOMATION LICENCES\*

29<sup>th</sup> of January 2018

(Date)

Copenhagen

(Venue)

Supplier's name /If a group of economic entities participates, names of all suppliers shall be specified/	UiPath SRL
Supplier's code /If a group of economic entities participates, codes of all suppliers shall be specified/	
Supplier's address /If a group of economic entities participates, addresses of all suppliers shall be specified/	4 Vasile Alecsandri Str. and 11 Daniel Constantin Str, Building A, floors 5 and 6 010613, 1st District, Bucharest, Romania
Forename and surname of a person in charge of the tender	Per Solvager
Phone	+45 40267826
E-mail	Per.solvager@uipath.com



1) This is to inform you that UiPath SRL (Supplier's name) wishes to participate in the procurement of Robotic Process Automation licenses organised by AB Lietuvos paštas by way of by way of tendering interview without publication of a contract notice.

2) Participation in the RFP does not constitute a contractual agreement between Lietuvos Paštas and Uipath. The submitted commercial and technical offer is only valid for the duration of this RFP or 180 days whichever is earlier. To reflect our offer and your specific requirements, the terms and conditions that will govern our potential contractual relationship will be negotiated if we are the selected provider.

3) We hereby offer the product at the below specified price:

Seq. No	Name	Units of measure	Quantity, units	Price per 1 unit of the license, EUR, excl. VAT **
1	2	3	4	5
1	UiPath Unattended Robot	unit	1	6,000.00
2	UiPath Studio	unit	1	3,000.00
VAT 21% ***				1,890
<b>Total price, EUR, incl. VAT 21%</b>				<b>10,890.00</b>

*\*\*The product price shall be specified at the accuracy of 2 (two) decimal points.*

\*\*\* The Supplier who is exempted from VAT under applicable legal acts shall not fill in these columns of the table and shall state the reasons for non-payment of VAT:

4) The price of the tender shall be inclusive of all costs and all taxes relating to performance of the purchase contract.

5) The tender shall be valid until 31th of March 2018.

6) The terms of payment for licenses are specified in paragraph 5.3. – Final payment terms will be negotiated if UiPath is the selected provider



7) The following sub-suppliers will be engaged for the performance of the Contract<sup>2</sup>:

Seq. No	Sub-supplier's name	Obligations transferred to sub-suppliers and their amount
	N/A	N/A

<sup>2</sup> To be filled in when sub-suppliers will be engaged for the performance of the Contract.

8) The table below specifies the confidential information contained in the tender. If the table or any part of it is not filled in, it shall be deemed that all information contained in the tender or a respective part of such information is not confidential:

Seq. No	Information contained in the completed form and other provided information	Is the document confidential? (Yes/No)
1.	Pricing information	Yes
2.		
3.		

*\* When filling in this form, the Supplier must provide all the information requested above. If the Supplier deletes the provisions contained in the form, his tender will be rejected, except for paragraph 6. Paragraph 6 may be omitted or deleted by the Supplier.*



CFO

Mihai Faur

DocuSigned by:

Mihai Faur

A33CEA559A044A9...

(Position, forename, surname, signature of the Supplier or his authorized person)

Official seal

## VI. Annex 2

Seq. No.	Requirement	Description of the requirement	Compliance Yes / No
1.	<b>Functional requirements for RPA software</b>	1.1. RPA software shall allow the user to automate the process using intuitive process modelling tools, which do not require any additional programme code change with drag and drop tools for creating automated processes;	Yes
		1.2. Using customized add-ons programmed outside RPA software limits, in the standard RPA software process modelling environment, as stages, activities and rules of processes shall be possible.	Yes
		1.3. RPA software shall allow users to reuse their previously created process modules to automate other processes;	Yes
		1.4. RPA software shall be capable of entering and then displaying and repeating the process of work with system and application user interface by screen recording the actions of the user who is modelling the process using a mouse and a keyboard;	Yes
		1.5. RPA software shall have standard integration with the following platforms: 1.5.1. Active Directory; 1.5.2. Microsoft SharePoint 2013 or later.	Yes



	<p>1.6. RPA software shall be capable of working with software user interface of the following categories:</p> <p>1.6.1. Microsoft Office 2013 or a later version;</p> <p>1.6.2. Microsoft Dynamics NAV 4.02 or a later version;</p> <p>1.6.3. Microsoft SharePoint 2013 or a later version;</p> <p>1.6.4. Web-based programmes and websites that meet HTML standard using standard web browsers Microsoft Internet Explorer, Google Chrome or equivalent;</p> <p>1.6.5. Microsoft Windows platform applications that meet Microsoft Windows user interface standard;</p>	Yes
	<p>1.7. RPA software shall operate with standard open file formats:</p> <p>1.7.1. DOCX</p> <p>1.7.2. XLSX</p> <p>1.7.3. XLSM</p> <p>1.7.4. XML</p> <p>1.7.5. PDF</p>	Yes
	<p>1.8. When working with Web-based programme user interface, RPA software shall use HTML object identifiers for identifying user interface elements instead of screen coordinates.</p>	Yes
	<p>1.9. RPA software shall have a capability of optical character recognition (OCR) and PDF read-outs, also copying the scanned text to any Microsoft Office suite programme;</p>	Yes
	<p>1.10. RPA software shall be capable of sending e-mails;</p>	Yes
	<p>1.11. RPA software shall be capable of receiving e-mails using Microsoft Outlook and processing attachments contained in the letters received (for example, saving and forwarding them);</p>	Yes
	<p>1.12. Robotization processes modelled by RPA software shall be capable of being launched and stopped manually;</p>	Yes
	<p>1.13. RPA software shall be capable of modelling more robotization processes than carried out at a time, considering potential licensing restrictions;</p>	Yes



		1.14. Robotization processes modelled using RPA software shall be capable of launching a certain described schedule, a sequence compiled by robotization processes;	Yes
		1.15. RPA software shall store open-source logs or action logs accessible otherwise, without acquiring additional licenses;	Yes
		1.16. The user shall be capable of modelling new or changing the existing robotization processes and installing them for automated execution.	Yes
2.	<b>Non-functional requirements</b>	2.1. RPA software shall operate with Microsoft Windows 7 or a later version, in the environment of Microsoft Server 2012 or later operating system;	Yes
		2.2. RPA software and its licensing procedure shall provide for the development opportunities, acquiring additional licenses depending on need, executing and coordinating many robotization processes at a time;	Yes
		2.3. RPA software shall ensure the security of access to other programmes and data. Access passwords used in the course of robotized processes shall be stored in Microsoft Windows Credentials or a repository of an equivalent security level.	Yes

Seq. No.	Requirements for the Supplier	Proof of compliance
1.	The Supplier shall be a recognized official seller of RPA software producer's licenses or shall produce them itself.	UiPath software is developed by us. For implementation, you can choose your desired partner.