AB Lietuvos Geležinkeliai

OFFER
FOR THE PROCUREMENT OF A TICKETING SYSTEM

2021-01-21 No. 20210121-01
(Date)
Vilnius
(Venue)

1. INFORMATION ABOUT THE SUPPLIER

Business name(s) of the supplier or the group of suppliers	UAB ,,Fortevento" ir Turnit OÜ

2. INFORMATION ABOUT SUB-SUPPLIERS

Sub-suppliers and the part of the Procurement Contract outsourced to them:

No.	Name of the sub-supplier[1]	Description of the part of the procurement object outsourced to the sub-supplier	The part of the outsourced procurement object as percentage of the offer price with VAT (to be filled in if the contract will be implemented by an economic operator)
1.	UAB„Telesoftas"	P5	10%
2.	UAB „Baltnetos komunikacijos"	P2(1),P3	1%
3.	TgruppAS	P1(1)	1%

3. OFFER PRICE

The offer price is indicated by filling in the following tables:

Table 1 - Ticketing System (hereinafter – TS):

No.	Description of Services	Measuring unit (month)	TS monthly support fee in EUR without VAT	Maximum quantity (during the term of the Contract)	Price in EUR, without VAT (4x5)

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[1] The Supplier must specify which part of the Procurement Contract it intends to outsource to sub-suppliers, but shall not be required to identify specific subcontractors if they are not known.

1	2	3	4	5	6
1.	**The lease of TS operating on SaaS (*Software as a Service*) basis,** (in the full scope, including an adequate test-ready TS system copy-environment) and including TS maintenance, scheduled upgrading and support.	Pcs.	33 048,00	60	2 246 880,00
				TS price, EUR without VAT *:	2 246 880,00

Table 2 - TS implementation-launch services:

No.	Description of Services	Measuring unit	Quantity	Price in EUR, without VAT
1.	**Implementation service** - adaptation, migration and testing of the solutions of the existing or newly-created TS of the supplier, including the delivery of new versions and the updating of TS during the term of the contract.	Pcs.	1	681 736,00
2.	**Development of integrations** - development of the following integrations with TS:			
2.1	Traffic control system	Pcs.	1	61 200,00
2.2	SAP ERP	Pcs.	1	54 000,00
2.3	Microsoft Azure AD	Pcs.	1	7 200,00
2.4	Banklink	Pcs.	1	25 200,00
	Price of the Services, EUR without VAT *:			829 336,00

Table 3 - new integrations and / or new functionalities needed for TS, ordered according to the actual needs of the contracting entity:

No.	Description of Services	Measuring unit	Maximum quantity (during the term of the Contract) ***	Rate per 1 pc. in EUR, without VAT	Price in EUR, without VAT (4x5)
1	2	3	4	5	6
1.	TS development services and other TS-related services specified in the Technical Specification, including but not limited to the creation of new integrations (not specified in the offer form) **	hours	10000	90	900 000,00
	Price of the Services, EUR without VAT *:				900 000,00

Table 4 - Total price of the Supplier's offer:

Table	Price, EUR without VAT	VAT rate applicable to the Services (if applicable)****	Price, EUR with VAT
1	2	3	4
Table 1	2 246 880,00	0	2 246 880,00
Table 2	829 336,00	0	829 336,00

Table 3	900 000,00	0	900 000,00
Total price of the Supplier's offer (the sum of the prices indicated in column 2 of Table 4 specified in Tables 1-3 (EUR without VAT) and the prices (in EUR with VAT)) *:	3 976 216,00		3 976 216,00

* The price is used for the evaluation and comparison of offers.

** The development includes the entire development cycle, including but not limited to, successful launch in test and real-world environments, maintenance, and support.

*** This is only an indicative quantity of the services, used for offer evaluation only. The contracting entity does not undertake to purchase the quantity specified. Procurement will take place according to the actual needs of the contracting entity, within the limits of the maximum contract price.

**** In case of winning the purchase, the invoices will be issued by the joint venture partner Turnit OÜ . Turnit OÜ is a company registered in the Republic of Estonia, therefore, in accordance with Article 49 of the Law on Value Added Tax, 0% is applied. VAT rate, vol. y. the contracting entity pays the supplier only the price indicated in the supplier's tender, excluding VAT. In this case, the contracting entity is obliged to calculate the VAT itself and pay it to the state budget.

4. OTHER INFORMATION

The following documents shall be submitted along with the offer:

No.	Document	Name of the attached file	Is the document confidential? (Yes / No)	Clarification of what specific information in the document is confidential
1	2	3	4	5
1.	Annex 1	TS functional requirements specification	Yes	Competitors can't find out the functionality of our system
2.	Annex 2	TS non-functional requirements specification	Yes	Competitors can't find out the functionality of our system
3.	Training agenda	Training agenda	Yes	Competitors can't find out the functionality of our system

By signing this offer, I certify that:

1) the data provided in the documentation of the offer is true and correct;

2) the proposed Procurement Object fully complies with the requirements set out in the Procurement Documents;

3) I agree with all the conditions set out in the Procurement Documents;

4) the offer is valid until the deadline specified in the Procurement Documents;

5) we are not considered to be associated (related) with the Contracting Entity under the provisions of the effective laws of the Republic of Lithuania (Laws on Corporate Income Tax, Value Added Tax and Personal Income Tax of the Republic of Lithuania).

To secure the validity of the offer, we attach _____

_____.

(Indicate the method, the amount and the documents of the security)

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Director, Aurelijus Šaltenis
(Name, surname, signature of the Supplier or its authorized person)