



Siemens Energy OY Lithuanian branch

Legal form of the legal entity - Lithuanian branch of Siemens Energy OY company,
Registered office - J.Jasinskio str. 16C, 03163, Vilnius, phone: +370 5 2391500, e-mail: info.lt@siemens.com
The name of the Register accumulating and storing the data about the Supplier - State Enterprise Centre of Registers,
Legal entity code - 305427888;
Code of the value added tax payer - LT100012911819

EPSO-G UAB

(The addressee (a contracting entity))

FINAL OFFER

**FOR THE PROCUREMENT OF DESIGNING AND MANUFACTURE WORKS OF BATTERY ENERGY STORAGE SYSTEM (BESS),
THEIR INSTALMENT WORKS IN THE LITHUANIAN ELECTRIC POWER SYSTEM AND MAINTENANCE SERVICES BY
NEGOTIATION PROCEDURES**

2021-08-04 No 3
(Date)

Vilnius
(Place of drawing the document)

Name of Supplier/ <i>If a group of Suppliers participates, the names of all group members shall be written/</i>	1. Siemens Energy Oy acting via Lithuanian branch 2. Fluence Energy GmbH - A Siemens and AES Company
Address of Supplier/ <i>If a group of Suppliers participates, the names of all group members shall be written/</i>	1. J.Jasinskio str. 16C, 03163, Vilnius, Lithuania 2. Schallershofer Strasse 143, 91056, Erlangen, Germany
Company code/ <i>If a group of Suppliers participates, the names of all group members shall be written/</i>	1. 305427888 2. HRB 16319 (German Registration Number)
VAT number(s) of Supplier	1. LT100012911819 2. LT100013777410

By the Offer hereby we note that we accept all Terms and Conditions of Procurement set out in the Procurement Documents (including the Procurement Contract).

We hereby confirm that the Procurement Contract will be executed only by the persons having such right.

Considering the terms and conditions set out in the Procurement Documents, we hereby submit our Initial Offer.

We offer to perform the works for the following price:

Table No 1

Nr.	The part of the Procurement Object for which the Initial Offer is submitted	Total cost of design, production and installation in Eur without VAT*, in accordance with all the requirements of the technical specification	Total cost of design, production and installation in Eur with VAT**, in accordance with all the requirements of the technical specification	Maintenance price Eur without VAT * for the whole period	Maintenance price Eur with VAT ** for the whole period	Design, production and installation and maintenance price Eur without VAT* (3 + 5 = 7)
1	2	3	4	5	6	7
1.1.	Alytus BESS	22 015 304,61	26 638 518,58	5 292 356,73	6 403 751,64	27 307 961,34
1.2.	Vilnius BESS	21 808 753,59	26 388 591,84	5 292 356,73	6 403 751,64	27 101 110,32
1.3.	Utena BESS	22 086 319,43	26 724 446,51	5 292 356,73	6 403 751,64	27 378 676,16
1.4.	Šiauliai BESS	21 937 974,61	26 544 949,28	5 292 356,73	6 403 751,64	27 230 331,34

* The price in EUR, without VAT, shall be expressed to two decimal places.

** Where VAT is not applied, enter 0 and state reasons why it is not applicable. The price in EUR, with VAT, shall be expressed to two decimal places.

***The Supplier must indicate: 1) the total price of the design, production and installation of the relevant part of the Procurement Object; and 2) the total price of maintenance services for the relevant part of the Procurement object. In the event that at least one of the above prices is not indicated, the Offer will be rejected in that part of the purchase. For example, if the supplier provides the total price of production and installation offered by Alytus BESS in Table 1, but does not provide the price of Alytus BESS technical service in Table 1, the Offer will be rejected in the part of Alytus BESS.

The information contained in the Offer is confidential/The following information may not be disclosed by the Contracting Authority to third parties:

Table No 2

Item No	Title of the document submitted	Information to be treated as confidential	Explanations proving why the information specified is considered to be confidential
1.	All documents provided with the offer	Entire content	All documents provided with the offer may not be published or shared with third parties to protect the commercial, industrial and professional secrets of the tenderer.

Remark.

1 The Supplier shall clearly indicate which parts and information of the Offer are confidential. The information that should be made public in accordance with Article 32 of the Law on Procurement of the Republic of Lithuania by Contracting Entities in the Field of Water Management, Energy, Transport or Postal Services. and other legal acts of the Republic of Lithuania may not be specified as confidential (e.g. information on the absence of the grounds for exclusion of the supplier, compliance with the qualification requirements, on the entities outsourced, etc.).

2 If the Supplier does not specify what information is confidential or there is no explanation why it is considered that the Offer contains no confidential information and the Contracting Entity has the right to publish it.

The Final Offer shall be valid until the term defined in the Procurement Documents.

The documents submitted:

Table No 3

	The documents mandatory to be submitted	The document submitted	Number of pages
1.	If the Offer is signed by an authorized person other than the head of the company, a digital copy of the authorization or other document (e.g. order, job description) enabling to sign the Offer.	1.1. Power of Attorney to represent Siemens Energy Oy Lithuanian branch 1.2. Power of Attorney of Fluence Energy GmbH - A Siemens and AES Company	2 pages 1 page
2.	Documents to be provided specified in Annex 11 to the Procurement Conditions.	2.1. Preliminary project implementation schedule; 2.2. Declaration of Suppliers (Annex 10); 2.3. Spreadsheets (Annex 12): for substations Alytus, Vilnius, Utena, Siauliai; 2.4. Compliance table for the requirements of technical specification	1 page 1 page 8 pages 8 pages
3.	The technical specification supporting documents	The following documents have been updated or are new since the Initial Offer and are submitted here with Final Offer	
		3.1 Array SOH Design Reference v3 3.2 ESS BMS PBV1 3.3 Blackstart Concept 3.4 FINAL Gridstack Turnkey Proposal 3.5 Division of Responsibility 3.6 Skid Transformer Specification 3.7 BESS SS Vilnius 3.8 BESS SS Utena 3.9 BESS SS Alytus 3.10 BESS SS Siauliai 3.11 BESS Area Layout 3.12 BESS Core Layout 3.13 24kV panels SLD 3.14 ELGA Tech Spec 3.15 Technical Requirements for Power Transformer 3.16 BESS e-House 1 3.17 BESS e-House 2	2 27 15 12 3 65 (Zip) 1 1 1 1 1 1 1 8 25 1 1

Director

(Name of position of the manager of Supplier or his authorised person)

Mindaugas Žilinskas

(Name, and surname)

Project manager

(Name of position of the manager of Supplier or his authorised person)

(Name, and surname)