



Germany  
Industriestrasse 8  
D-52355 Düren  
Phone: +49 2421 5901-0  
Fax: +49 2421 5901 -23

DIA-Nielsen GmbH & Co. KG · Industriestraße 8 · D-52355 Düren

MB PROTINGI MEDICINOS SPRENDIMAI  
Verkiu sodu 5-oji g. 106  
Vilnius  
LT-08429, Lithuania

Dueren, 04-03-2016

### Distribution Agreement limited until 31.12.2016

DIA – Nielsen GmbH & Co. KG, A PART OF GRAPHIC CONTROLS, Industriestr. 8, DE-52355 Düren (Germany) – with the trademark VERMED, represented by Sales Director Mr. Guido van Egdom, acting on the basis of statute, being producer of electrodes for ECG, medical charts, gels and further medical consumables declare that:

MB PROTINGI MEDICINOS SPRENDIMAI  
Verkiu sodu 5-oji g. 106  
Vilnius  
LT-08429, Lithuania

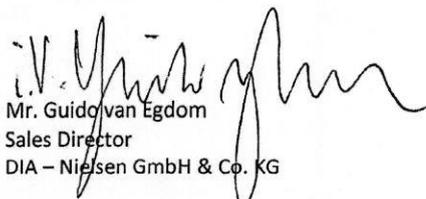
is authorized to act as distributor for VERMED in the territories of Lithuania.

MB PROTINGI is authorized to register, issue offers, carry on negotiations and conclude contracts for the supplying of the production of our enterprises in the above mentioned territories.

DIA – Nielsen GmbH & Co. KG, A PART OF GRAPHIC CONTROLS, trademark VERMED guarantees the quality of electrodes for ECG and of all other related material.

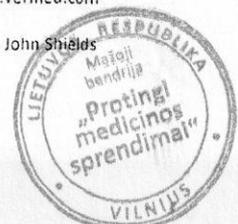
MB PROTINGI will make registration by his own means and efforts.

The present statement is effective from the date of its signing and valid up to 31.12.2016. The prolongation of the present statement will be discussed and signed at the end of 2016.

  
Mr. Guido van Egdom  
Sales Director  
DIA – Nielsen GmbH & Co. KG

vermed.com

DIA-Nielsen GmbH & Co. KG · Industriestraße 8 · D-52355 Düren · Tel.: +49 2421 5901-0 · Fax: +49 2421 5901-79/23 · www.vermed.com  
Amtsgericht: Düren HRA 1599 · Ust.-Id.-Nr. DE 812308804 · Geschäftsführer: John Shields  
Persönlich haftender Gesellschafter: DIA-Nielsen Beteiligungs GmbH · Amtsgericht: Göttingen HRB 131133 · Geschäftsführer: John Shields





Germany  
Industriestrasse 8  
D-52355 Düren  
Phone: +49 2421 5901-0  
Fax: +49 2421 5901-23

10.5.2015

To Whom It May Concern,

Graphic Controls Medical is pleased to announce that over the last few years we have grown our organization through the acquisition of DIA-Nielsen in Duren, Germany, Lead-Lok, Inc. in Sandpoint, ID; Bio Lead-Lok B Sp. in Warsaw, Poland, Nessler Medizintechnik GmbH in Innsbruck, Austria and in recent months Vermed Inc. of Bellows Falls, VT.

With the recent acquisition and integration of Vermed, the Sr. Management Team has also selected the Vermed name as our global medical divisional identity under the Graphic Controls umbrella.

Going forward you will continue to see the Graphic Controls name illustrated as Vermed, a Graphic Controls company. All eight of our global medical manufacturing facilities are now aligned to produce for our portfolio of products.

Along with seeing our divisional name of Vermed, a Graphic Controls company, you will also continue to see the legal names of our manufacturing facilities. We now have European manufacturing of ECG electrodes at Nessler Medizintechnik GmbH in Innsbruck, Austria. With this facility, we are able to offer a large selection of electrodes at an affordable price. Also manufactured at this facility is our line of Neutral Electrodes.

#### **Quality & Safety**

Vermed and its manufacturing facilities have not had any product recalls within the last 36 months. Please feel free to request a copy of our Product Recall Procedures.

#### **Environmental Responsibility**

Our organization is dedicated to operating in a manner that conserves natural resources and protects the environment. We have developed and efficiently maintained an Environmental Protection Policy to reinforce technical and operational guidelines allowing our company to reduce costs, lower emissions and provide a reduction in energy consumption.

#### **Clinical Education and Training**

Vermed has 13 dedicated Customer Service Representatives available via phone or email in English, French, Spanish, Italian and German. Online ordering, pricing, inventory, tracking shipments and order history is available 24 hours/day using our innovative, user-friendly website. Vermed can also be reached via Facebook and LinkedIn.

[vermed.com](http://vermed.com)





Germany  
Industriestrasse 8  
D-52355 Düren  
Phone: +49 2421 5901-0  
Fax: +49 2421 5901 -23

Our clinical experts are available for facility members. Our team is available on-site, by Webinar and through Technical Seminars. These tools can be customized for a specific department/application or hospital. Our sales team works directly with members to develop a tutelage program that will foster the comfort level of each and every one of the hospital staff using Vermed products. Additionally, regular training sessions with Customer Service, Marketing, and Manufacturing are conducted in order to achieve the highest level of quality service and product knowledge.

We have been successful in maintaining superior service, inventory shipping, and invoicing for customers as large as 10 million dollars annually. Over a third of our 615 employees have been with us for 15+ years and hold a wealth of knowledge that is shared with all on a regular basis.

#### **Marketing Support and Conversion Specialists**

Our Digital Marketing Conversion Specialist is focused on email and collateral support for all members and departments of the hospital. Creating conversion posters with contact information, marketing tools, and product details will be provided on a regular basis and as requested. All marketing collateral is available in English, German, French, Spanish, and Italian.

#### **Packaging, Shelf Life and Storage**

Vermed manufactures our packaging with industry standard materials to insure product integrity.

#### **Dedicated Sales & Customer Service**

It's our job to make your job easier. That's why our medical sales team and customer service team take care of every detail from questions, to cross references, all the way through to sample product.

With all the resources now available to us through our eight global manufacturing facilities, we look forward to building a partnership with your facility.

Should you have any questions with regards to any of the above information, please do not hesitate to contact myself or your representative Michel Möhlendick.

Regards,

Jon Casey  
Director of Sales and Marketing  
jcasey@Vermed.com | M: 716.939.0654

vermed.com



mahe medical gmbh Friedrich-Wöhler-Str. 10 78576 Emmingen, Germany

## DISTRIBUTORSHIP

An agreement which is made November 1st, 2016

between

**mahe medical gmbh**, a company incorporated in Germany whose registered office is at

**Friedrich-Wöhler-Str.10  
D-78576 Emmingen-Liptingen / Germany**

and

**MB Protingi medicinos sprendimai  
L. Zamenhofostr. 6-28  
06330 Vilnius  
LITHUANIA**

Hereafter referred to as the distributor whereby it is agreed as follows:

### **1. Proposed agreement**

mahe medical gmbh grant the distributor the right to sell and distribute the Pulse Lavage (PL1000), (hereafter referred to as the 'product') in the market of Lithuania (hereafter referred to as the 'territory') during the continuance of this agreement on non-exclusive basis.

### **2. General duties of the distributor**

The distributor shall use its best endeavours to promote and develop sales and distribution of the products in the territory.

This shall include the procurement and negotiation of tenders between customers and mahe medical gmbh.

The distributor shall send to mahe medical gmbh such information on the quality or performance of the products and the development of the local market as may from time to time be reasonably required of the distributor by mahe medical gmbh.



mahe medical gmbh Friedrich-Wöhler-Str. 10 78576 Emmingen, Germany

The distributor shall not sell or market the products outside of the specified area without the prior consent of mahe medical gmbh.

### 3. Terms of Supply

Sale price to the distributor shall be made in EURO.

Payment terms: in advance

No return of goods shall be accepted without written authorization of mahe medical gmbh. The costs for returning goods to mahe medical gmbh have to be borne by the sender. Mahe medical gmbh will repair or replace free of charge their products rejected due to malfunction or manufacturing defaults. In this case mahe medical gmbh will cover the costs for returning goods to the sender.

Mahe medical gmbh has the right to change the design at any time or to come up with a new product during the agreement validity.  
In case we come up with new product we will discontinue previous models.

### 4. Direct enquiries and tenders

Any enquiry's and tenders received by mahe medical gmbh from Public and Private sectors in the 'territory' will be forwarded to the distributor.

### 5. Exclusivity

The distributor shall purchase the 'product' exclusively in Germany with mahe medical gmbh.

The distributor shall not sell or market other products similar to those of mahe medical gmbh in the territory unless with written authorization of mahe medical gmbh.

Before signing this contract the distributor has to place a sizeable stock-order with mahe medical gmbh.

### 6. Duration of the agreement

This agreement will enter into force on November 1st, 2016, will remain in force for two years. During or after the first period of one year, in case of default of one parties under any of the terms and conditions of the agreement, the other party shall have the right to terminate its performance if the defaulting party does not cure the defaults within 30 days.

• Seite 2



mahe medical gmbh Friedrich-Wöhler-Str. 10 78576 Emmingen, Germany

Minimum purchase quantities:

Year 1 (2017):

Year 2 (2018):

## 7. Governing Law

This agreement shall be governed by the German Law.

## 8. Jurisdiction

This agreement shall in all aspects be governed by and construed in accordance with the laws of Germany and all disputes arising out of or in connection with the agreement shall be subjected to the exclusive jurisdiction of the courts in Germany (Tuttlingen).

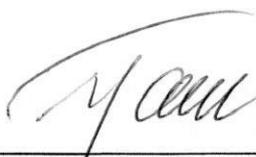
## 9. Total contents

This agreement consists of 3 (three) pages

  
mahemedical

mahe medical gmbh Tel. +49 7465 92750  
Friedrich-Wöhler-Str. 10 Fax +49 7465 927529  
78576 Emmingen, Germany info@mahe-med.de

Mr. Ralf Rotter  
for: mahe medical gmbh

  
Egle Tauraitė  
for: MB Protingi



## Distribution letter



Kai Europe GmbH, Kottendorfer Str. 5, 42697 Solingen

**MB PROTINGI MEDICINOS SPRENDIMAI**  
*Verkių sodų 5-oji g. 106, Vilnius, LT-08429*

Solingen, 18 August 2015

### Distribution letter

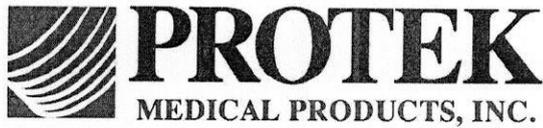
We, Kai Europe GmbH with the head office located at Kottendorfer Str. 5, 42697 Solingen, Germany, hereby confirm that MB PROTINGI MEDICINOS SPRENDIMAI Verkių sodų 5-oji g. 106, Vilnius, LT-08429, represent from Eglė Tauraite is our authorized distributor in Lithuania for import, distribution and sale of all products sold under the trade mark of KAI brand Dermatology products and Surgery scalpels & blades and Microsurgery knives which are produced by the factory of our mother house Kai Industries Co., Ltd., 1110, Oyana, Seki City, Gifu Prefecture 501-3992 Japan.

As our representative in Lithuania, MB PROTINGI MEDICINOS SPRENDIMAI will offer after-sales and/or replacement services and be answerable to the customer requirements.

This certificate is valid through the end of the year 2016.

  
Kai Europe GmbH  
Kottendorfer Str. 5  
42697 Solingen  
Claudia Küpper (0)217 752380  
(Chief Manager Medical devices)  
Kai Europe GmbH





4125 Westcor Court, Coralville, Iowa 52241, USA

Phone: 319-545-7100

FAX: 319-545-7099

October 21st, 2016

**TO WHOM IT MAY CONCERN**

Herewith, we certify that Protek Medical Products, Inc, located at 4125 Westcor Court, Coralville, IA 52241, United States of America, named the company MB Protingi Medicinos Sprendimai located at Verkių sodų 5-oji g. 106, Vilnius, LT-08429, as an authorized distributor for all our products in the Lithuania territory. Therefore, MB Protingi Medicinos Sprendimai is widely authorized for importing, selling, promoting, demonstrating and storage all our products in Lithuania. MB Protingi Medicinos Sprendimai is also authorized by Protek Medical Products, Inc. to participate and bid our products in public or private tenders.

This certification and authorization is issued on the 21st day of October, 2016, and it is valid until one of the parties decides to terminate the business relationship in written, at least sixty days in advance.

A handwritten signature in black ink, appearing to read "Rick L. Pruter", is written over a horizontal line.

Rick L. Pruter

President/CEO

PROTEK MEDICAL PRODUCTS, INC

