

UNIVERSAL MARKETING

To:

*Irma Šlaičiūnaitė-Černiauskienė
Head of International Exhibition and Trade
Promotion Department
State Enterprise Lithuanian Agricultural
and Food Market Regulation Agency
L. Stuokos-Gucevičiaus str. 9-12
Vilnius, Lithuania*

Dear Sirs,

with reference to your kind request, please find below our best offer for the following equipment and services:



Participation at the Summer Fancy Food Show
Javits Convention Center, June 25th – 27th, 2017
Lithuania Pavilion
Space of 780 sqft, 8 booths

SPECIFICATIONS

The installation will be made using fire-resistant material "Class 1" and in compliance with the exhibition regulations.

The electrical installation will be carried out by professionals in compliance with the exhibition regulations, using approved materials and accompanied by the Declaration of Conformity.

Every single booth of 100 sqft will be equipped as follows:

1. STRUCTURE:

- Veloce Fabric
- White back wall 233 cm H
- White wall partitions 200cm H for 2 companies (3 partitions in total)
- Upper fascia, 144 cm H, digital printed graphic on fabric

2. FLOOR:

- Carpet, ~~dark grey~~ **GREEN**, 780 sqft.



3. LIGHTING:

- Wire accessories and layout
- Nr 2 LED spotlights
- Electrical connection and consumption for spotlights

4. FURNITURE:

Biovela 16,72 sqmt

- Nr 1 table
- Nr 4 chairs
- Nr 1 counter 100cmX50cmX100cmH with logo
- Nr 1 wastebasket

Gudobelè 9,29 sqmt

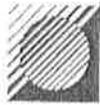
- Nr 1 table
- Nr 4 chairs
- Nr 1 white barstool
- Nr 1 shelf
- Nr 1 counter 100cmX50cmX100cmH with logo
- Nr 1 wastebasket

Vilniaus alus 9,29 sqmt

- Nr 1 table
- Nr 4 chairs
- Nr 1 white barstool
- Nr 1 counter 100cmX50cmX100cmH with logo
- Nr 1 wastebasket

Danvita 9,29 sqmt

- Nr 1 table
- Nr 5 chairs
- Nr 1 white barstool
- Nr 1 counter 100cmX50cmX100cmH with logo
- Nr 1 wastebasket



UNIVERSAL MARKETING

Lithuanian Meat Maker Association 9,29 sqmt

- Nr 1 table
- Nr 3 chairs
- Nr 1 white barstool
- Nr 1 shelf
- Nr 1 counter 100cmX50cmX100cmH with logo
- Nr 1 wastebasket

Lithuanian Brewers 9,29 sqmt

- Nr 1 table
- Nr 3 chairs
- Nr 1 wastebasket

Alliance of Baltic Beverage Industry 9,29 sqmt

- Nr 1 table
- Nr 4 chairs
- Nr 2 white barstools
- Nr 1 counter 100cmX50cmX100cmH with logo
- Nr 1 wastebasket

Litfood

- Nr 1 white barstool
- Nr 1 counter 100cmX50cmX100cmH with logo
- Nr 1 wastebasket

5. GRAPHICS:

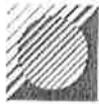
- company name and booth number
- nr 1 graphic 144cmLx200cmH on digital print fabric
- set up of a graphic sticker that will be brought by one exhibitor
- graphics UPPER fascia

6. OTHER SERVICES:

- Daily cleaning
- Universal marketing assistance pre show and during the show
- Set up and dismantling of the structure

CostEURO 430/sqm.

Grand TotalEURO 31.157,8



UNIVERSAL MARKETING

7. Additional Elements:

- Literature rack 100,00€ each
- Tall showcase Led illuminated 750,00€ each

Note on electricity: In every booth there will be the predisposition of requested sockets but power supply is excluded from this offer.

SERVICES:

THE OFFER INCLUDES THE FOLLOWING SERVICES:

- hiring of stand structures, furniture, lighting system as above mentioned;
- preparation at warehouse;
- loading and unloading at the fair and stocking of empties;
- transportation, assembly and dismantling by our specialised staff, supported on spot by our technicians;
- electrical installation for general lighting supplied according to the certification of conformity (power box and electrical consumption during the fair are at your charge and need to be paid to the fair's organizer);
- cleaning of the stand right before exhibition start;
- insurance in case of accidents caused by our personnel or our structures during assembly, exhibition and dismantling operations;
- drawing up of the specific forms within our competence (electricity and fire-resistance) as required by the Fair Organization;
- delivery of the ready stand to one person of your staff the day before exhibition starts.

THE OFFER DOES NOT INCLUDE THE FOLLOWING:

- electrical consumption (for machines, fridges, compressed air and water);
- request of electrical connections for other services;
- sound system;
- flower decorations;
- hostess/steward service;
- anything else not mentioned in the offer and not marked on the project.

PAYMENT TERMS: 100% of the total amount of the order by bank transfer
Whitin the 21-06-2017

Universal Marketing SRL

Stamp and Signature

Rome, June 13th, 2017