



PARTNERSHIP AGREEMENT *1995-24*

between

FESTIVAL INTERNAZIONALE DEL FILM DI LOCARNO

Via Franchino Rusca 1
CH-6601 LOCARNO

Represented by
Raphaël Brunschwig, CEO
(Hereinafter "Festival del film")

and

LITHUANIAN FILM CENTRE UNDER THE MINISTRY OF CULTURE

Z. Sierakausko srt 15, Vilnius, LT-03105

Represented by Laimonas Ubavičius, Director
(Hereinafter the "Partner")

Concerning the 78th edition of Locarno Film Festival



PREAMBLE

Whereas, the Festival del film hosts the eleven-day Locarno Film Festival, which is held annually in Locarno and presents an international selection of feature films and short films screened in different cinemas around the city and on the Piazza Grande.

Whereas, the Festival del film provides for the organization of the 78th edition of the Locarno Film Festival, which is to take place from August 6 to August 16, 2025 (hereinafter referred to as “**Festival**” and/or “**Event**”).

Whereas, the Festival del film organizes the Match Me! initiative, an informal networking platform for upcoming producers with projects under development during the Locarno Pro Days of the Festival (hereinafter “**MM**” or the “**Initiative**”).

Whereas, Lithuanian Film Centre active in supporting the Lithuanian film industry intends to associate its name and image to the Event and support it.

Therefore, the parties agree as follows:

1. SUBJECT MATTER OF THE AGREEMENT

- a. The Festival del film undertakes to organize, execute and promote the Event and the Initiative.
- b. The Partner undertakes to participate in the Initiative, pursuant to the provisions of article 3 of this Agreement, and in exchange thereof, the Partner can benefit by associating its name and image to the Event.
- c. The Partner shall officially be referred to as “Lithuanian Film Centre, Match Me! Partner”.

2. ORGANIZATION OF THE PARTNERSHIP AND OPERATIONS

a. Media attendance

- i. For the duration of the Event, the Festival del film undertakes to provide the Partner with the following media platforms:
- ii. The featuring of the Partner by means of logo in readable letters (including the option for the Partner to include a link to its own website) on the page reserved for the Match Me! initiative on the Festival’s website, www.locarnofestival.ch. The Partner undertakes to submit its logo by the end of February 2025.
- iii. The Festival undertakes to insert 1 advertising page in the official Locarno Pro Guide or 1 flyer or gadget (maximum size A4) provided and shipped by the Partner in the industry bags (around 1700 units). The Partner undertakes to submit the ad page by 10 July 2025.

b. Presence on the Event’s site

- i. Match Me! lunch table for a maximum of 10 people at the Match Me! Lounge on August Friday 8, Saturday 9 and Sunday 10, 2025.

- ii. According to its capacities, the Festival del film will offer a customized matchmaking service in support of the attending MM Producers, to arrange their schedule before the event, but also on the spot during the networking events. 1 additional day of online meetings is scheduled prior to the event. These meetings are optional, based on producers' request.

c. Travel and accommodation

- i. It is agreed between the Festival del film and the Partner that the expenses for the train transfer from Milano Malpensa Airport of up to 2 MM Producers and 1 Institutional guest to Locarno, will be borne by the Festival del film.
- ii. Accommodation for up to 2 MM Producers and 1 Institutional guest (4 nights in a middle-class hotel in Locarno or its neighborhoods) will also be borne by the Festival del film.
- iii. In addition, the Festival del film provides the Partner with 3 Industry Badges for MM Producers and a guest for the entire duration of the Event.

3. OBLIGATIONS OF THE PARTNER

a. Branding

- i. The Partner shall have the right to use the official denomination "Lithuanian Film Centre, Match Me! Partner" for its own promotional, advertising, and communication activities (verbally, in writing or by digital means, including the internet) during the term of this Agreement.
- ii. Any promotional and/or sales activities by the Partner that occur on the site (physical or virtual) of the Event are subject to prior exclusive authorization by the Festival del film and must comply with its global and promotional concept (hereinafter "**Corporate Image and Identity Concept**"). The Corporate Image and Identity Concept is an integral part of this Agreement (see Appendix 3.1.2) and may be amended by the Festival del film from time to time.

b. Costs and contributions

- i. In consideration of the rights granted by the Festival del film to the Partner, the Partner shall pay to the Festival the flat fee amount of CHF 8,000.- (excl. 8,1 % VAT) or EUR 8,593.- (excl. 8.1%VAT). Such amount shall be paid by June 30, 2025.
- ii. The Festival del film shall send the respective invoice to the Partner. The invoice will be issued in CHF and EUR.

4. CONTACTS

- a. In order to facilitate the coordination before and during the Festival, the parties appoint the following individuals as contacts:

For the Partner:

Jana Mikulevic, j.mikulevic@lkc.it

For the Festival del film:

Markus Duffner, markus.duffner@locarnofestival.ch, +41 91 756 21 21



5. RIGHT OF CANCELLATION AND COMPENSATION FOR DAMAGES

- a. Any cancellation of the Festival by effect of law, decree or regulation issued by a local, Cantonal, Federal or international authority in the context of a situation of force majeure or emergency (among others, but not limited to situations resulting from an epidemic or pandemic, in particular with regard to COVID-19 and related consequences) will bring about the automatic termination of every contractual relationship without further consequences for the Festival del film.
- b. Even where no such law, decree or regulation is issued by a competent authority, the Festival del film may at any time and when circumstances require it, for reasons of urgency, necessity or of safeguard of prevailing public or private interests (in particular with regard but not limited to COVID-19 and related consequences), cancel the Event, thereby rescinding the contractual relationship with no further consequences for the Festival del film.
- c. The Festival del film may at any time and when circumstances require it, for reasons of urgency, necessity or of safeguard of prevailing public or private interests amend the formula of the Festival and/or of the Initiative (among others, but not limited to digital alternatives or restricted program). In this eventuality, the Festival del film undertakes to promptly inform the Partner whose obligations will remain entirely valid, insofar as its rights are not substantially limited.

6. TERMS AND TERMINATION OF THE AGREEMENT

- a. This Agreement has been entered into for the period commencing with the date of signing of the Agreement by both the Festival del film and the Partner and terminating at the end of the Event.

7. APPLICABLE LAW AND JURISDICTION

- a. This Agreement shall be construed and interpreted in accordance with the laws of Switzerland and the appropriate courts of Locarno-Città shall have sole jurisdiction.
- b. Signed in 2 original copies in English, one for each party.

FESTIVAL INTERNAZIONALE DEL FILM DI LOCARNO

Locarno, the _____

Raphaël Brunschwig
CEO

LITHUANIAN FILM CENTRE UNDER THE MINISTRY OF CULTURE

Vilnius, the _____

Laimonas Ubavičius, Director