



Cooperation Agreement *1PPS-105*

On the occasion of the 23rd Berlinale Co-Production Market - February 14-17, 2026 - in Berlin.

BY AND BETWEEN

Internationale Filmfestspiele Berlin a division of Kulturveranstaltungen des Bundes in Berlin (KBB) GmbH, a company duly organised and existing under the laws of Germany, having its registered seat at Potsdamer Platz 11, 10785 Berlin, Germany

- *In the following called Berlinale Co-Production Market* -

AND

Lithuanian Film Centre, having its registered seat at Z. Sierakausko g. 15, Vilnius, LT-03105, Lithuania

- *In the following called Lithuanian Film Centre* -

Preamble

This agreement defines the terms and conditions of the parties co-operation in respect of promotional activities in connection with the 23rd Berlinale Co-Production Market.

The *Berlinale Co-Production Market* brings together around **600 international high-profile film producers and financiers, focussing on international co-productions**. It is *the* Berlinale-event with the highest concentration of a target group active in the business of international co-production gathered at the same location at the same time. The *Berlinale Co-Production Market* therefore offers a good setting for promotion activities for this thoroughly selected international industry target group.

It's the perfect place for institutions who would like to promote their activities, raise the awareness for their films, and for their film industry with all its facilities. And to give national producers who are visiting the Berlin International Film Festival, but do not yet have enough international co-production experience, the possibility to benefit from the networking possibilities during the festival via our Visitors Programme.

In the light of the foregoing, the parties agree on the following:

Promotion Package Berlinale Co-Production Market 2026

- “Visitors’ Programme” for 3 producers without international co-production experience as training to the international markets
- Logo Presence
- Country Session
- Fund Meetings
- Distribution of Promotion Material of *Lithuanian Film Centre*
- “Participant”-Status at the *Berlinale Co-Production Market*

Content of the Promotion Package in detail

1. Visitors Programme

The Visitors Programme includes producers who are starting their international network, from all over the world.

Up to 3 producers without international co-production experience, selected by **Lithuanian Film Centre** will have access as “visitors” to the following parts of the programme of the Berlinale Co-Production Market from February 13-16, 2026. One session will take place ahead of the market in an online format:

- Visitor’s Meet and Match: Meet Visitors from other countries at rooms of max. 10 people and present your company and projects; several rounds allow for numerous contacts (online prior to the market *and* physical get-together on site)
- Introductory session on Berlinale Co-Production Market and hands-on talk with an experienced participant (online, prior to the market)
- Panels, i.e. case study on international co-productions, Theme talks on selected topics
- Country Sessions (public funders informing about the international co-production situation in their respective countries)
- Speed Matchings (get to know other participants of the *Co-Production Market* in 5-minute meetings)
- Individual consultations with experts on various topics (limited slots available)
- Networking (opportunity to informally meet industry professionals during receptions)
- The visitors will gain visibility by presentation in a special brochure where the partner institutions and all their visitors are presented with company profiles, photo and contact information.

The respective producers will be selected by **Lithuanian Film Centre** and their names, their company profiles, contact details and 2-3 credits will be communicated to the team of the *Berlinale Co-Production Market* by Nov 28, 2025.

Lithuanian Film Centre will inform the selected producers that as a “visitor” they have access to the above mentioned programme. They cannot enter all events at the Berlinale Co-

Production Market, such as lunches or one-on-one meetings; they are not entitled to receive the publications that are reserved for fullscale participants of the *Berlinale Co-Production Market*.

Lithuanian Film Centre will also inform the “visitors” that they have no entry of their company profile in the Participant Directory of the *Berlinale Co-Production Market*. Also, there will be no possibility organised by the *Berlinale Co-Production Market* for publicly pitching their projects, and the *Berlinale Co-Production Market* is not setting up pre-scheduled meetings with the selected projects for the “visitors”. This service is only available to “full-scale participants”.

Please note that registration for the Berlinale Co-Production Market as a “visitor” does NOT include general accreditation for the Berlin International Film Festival or the European Film Market. With the optional EFM Package Deal of 365 € per Visitor Lithuanian Film Centre’s visitors receive a free EFM Market badge that gives access to the Film Market and the complete programme of the EFM Industry sessions, as well as access to an exclusive Masterclass held by EFM.¹

2. Logo Presence

Lithuanian Film Centre will be mentioned with their logos, in the Programme Flyer of the *Berlinale Co-Production Market* and in the Visitors Brochure.

In addition to that, a link to Lithuanian Film Centre’s websites will be published in the (pdf-)programme on the EFM/*Berlinale Co-Production Market* website.

3. Distribution of digital Promotion & Company information

For sustainability reasons, we would not actively encourage the distribution of physical information material (like flyers, booklets, etc.).

However, there will of course be space available for our partners to distribute information material on site at our registration counters, if desired.

In addition, we aim to enhance our partners’ digital promotion via website links or QR codes in our communication channels (daily newsletter, mailings, social media).

¹ For the EFM Market Badge the general Terms and Conditions of the Berlinale & the European Film Market apply (please see: <https://www.berlinale.de/en/accreditation/professionals-efm/badge-types.html>; please note that information for Berlinale 2026 will be updated in autumn 2025). The EFM Package deal revenues are 100% attributable to the EFM and are *not* part of the BCPM income.

4. Country Session at the *Berlinale Co-Production Market* (Feb 14 or 15, 2026 tbc)

In the framework programme, the *Berlinale Co-Production Market* organises 60-minute “Country Sessions”, where funding representatives and experts from 6 - 7 different countries and/or regions are interviewed by a moderator in a 10-minute presentation each in order to inform the attending producers about co-production possibilities and funding in their respective countries or regions. Lithuania, represented by **Lithuanian Film Centre**, will be one of these countries/regions (currently planned for Sat, Feb 14 and Sun Feb 15, 2026, afternoon).

5. Fund Meetings

If interested, **Lithuanian Film Centre** can each appoint a representative who can explain all about Lithuanian - State - and Regional - Funding to interested producers to be one of ca. 25 international fund representatives for whom we organise an afternoon session of 20-minute meetings with interested producers to discuss their questions regarding their projects with respect to potential Lithuanian co-production/funding.

6. Participation of 2 representatives of Lithuanian Film Centre as “Full Scale-Participants” in the *Berlinale Co-Production Market*

The *Berlinale Co-Production Market* is the event during the Berlinale that explicitly and exclusively focuses on international co-productions - a place where international producers can feel “at home” and know that the people who they will meet at this exclusive and concentrated forum are all registered participants with experience in the field of international co-production.

Lithuanian Film Centre's company profiles (incl. photos of the attending representatives and contact details) will be available in the Participant Directory of the *Berlinale Co-Production Market* so as to optimize the opportunities for producers to get in contact not only during the event, but throughout the year.

Please note that the registration for the *Berlinale Co-Production Market* does NOT include the general accreditation for the Berlin International Film Festival nor for the European Film Market.

Price and Invoicing

Price for the Package:		
Visitors Programme 3 Visitors	1.350,00 €	7% VAT
Promotion Package BCPM 2026	3.700,00 €	19% VAT*
Total Price (net amount)	5.050,00 €	
7% VAT	94,50 €	
19% VAT	0,00 €	
Total Price (gross amount)	5.144,50 €	

* Promotion Services underly Reverse Charge regulation if a European VAT ID can be provided. Otherwise we are bound by German law by German tax law to add 19% VAT on top of the Promotion Package net amount.

For EFM Standholders the Visitors Programme & EFM Package Deal underly also Reverse Charge regulation if a European VAT ID can be provided. Otherwise 7% VAT has to be charged.

The invoice will be sent after the event (earlier invoicing possible upon request) to:
Lithuanian Film Centre, Z. Sierakausko g. 15, Vilnius, LT-03105, Lithuania.

Lithuanian Film Centre in exchange for the services indicated in the **Promotional Package - Berlinale Co-Production Market 2026** undertakes to pay the price of the package based on a correctly issued VAT invoice within 21 days from the date of delivery of a correctly issued VAT invoice.

Co-Production Market will only charge for those services that have actually been provided. Should the event - as a worst case scenario - have to be cancelled completely due to force majeure, there will be no invoice. Should the cancellation take place after payment by Lithuanian Film Centre, the Co-Pro Market will refund the amount paid by Lithuanian Film Centre.

Applicable law - Jurisdiction

This Agreement shall be governed by German law. In the event of any dispute arising under this Agreement, the local courts of Berlin, Germany, shall have exclusive jurisdiction.

IN WITNESS WHEREOF, the Parties hereto have initialised each page of this Agreement and have signed and executed this Agreement in two (2) original copies on the day written below, and each Party acknowledges receipt of one original copy.

For Lithuanian Film Centre:

Vilnius,

Place, Date

Name & Function

Signature & Company stamp



For Berlin International Film Festival:

Berlin,

Martina Bleis, Head BCPM

Place, Date

Name & Function

Signature & Company stamp

Please **sign and initial each page** of this agreement and return it by scan to swieykowski@berlinale.de and bleis@berlinale.de

If you wish a signed original paper version, please also send the signed originals by post to:

Berlinale Co-Production Market, Potsdamer Platz 11, 10785 Berlin, Germany.

We will then return one double signed original to you by post.