

A I G O s r l (Form of the Proposal)
Piazza Caiazzo, 3
20124 Milano
C.F./P.I. 10034470152 Emblem of the State or Trade Mark
(Supplier's name)

(Legal entity's legal form, registered office, contact details, name of the register where data on the Supplier are accumulated and stored, legal entity's code, and value added tax payer's code, if the legal entity is a value added tax payer)

To the State Department of Tourism
under the Ministry of Economy

PROPOSAL
PROCUREMENT OF THE SERVICES OF INCREASING LITHUANIA AWARENESS IN
ITALY BY USING COMPLEX MARKETING MEASURES

_____ No. _____
(Date)
_____ (Place)

Supplier's name / <i>in case of participation of a group of economic entities, all names of participants shall be listed/</i>	AIGO Srl
Supplier's address / <i>in case of participation of a group of economic entities, all addresses of participants shall be listed /</i>	Piazza Caiazzo, 3 20124 Milan (Italy)
Name and surname of the person, responsible for the Proposal	Massimo Tocchetti
Phone No.	+39 02 6699271
Fax No.	+39 02 6692648
E-mail address	m.tocchetti@aigo.it

1. We hereby certify that we agree with any and all procurement terms and conditions, established in the procurement documents (clarifications and supplements).

2. We hereby offer the following Services:

Object of Procurement	Quantity	Price*, EUR, incl. VAT
1. Cooperation with tourism industry representatives (from Italy and Lithuania). Preparation for TTG Rimini Fair.		
1.1 Creating a list of targeted Italian TO for meetings, sending invitations to Italian tourism trade to Lithuania stand activities. Preparation of Lithuania tourism products presentation in	1 list of Italian contacts for meetings, 1 presentation, Invitation to 30 Italian	

PowerPoint, which will be used at TTG Rimini Fair.	tourism trade representatives	
2. Cooperation with local media		
2.1. Press office on monthly basis	10 contacts	
2.2. Preparation of press releases and distribution according to the Italian database	1 press release	
3. Relationship with consumers and trade		
3.1 Info desk for travelers and trade	10 contacts	
4. Preparation and distribution of newsletter		
4.1 Preparation and distribution of newsletters in Italian	1 newsletter trade	
5. E-marketing		
5.1 Increasing awareness of Lithuania and promotion in social networks	15 posts, 150 new fans	
5.2 Online advertising campaign	200.000 target audience	
5.3 Administration of Lithuanian tourism website in Italian www.Lithuania.travel/it: tracking the number of visitors	1 visitors traffic report	
	Total Proposal price:	€ 9.800,00

***Notes:**

1. the price in the proposal is specified leaving two digits after the decimal point;
3. in cases where the supplier does not need to pay VAT as of the current legislation, he shall fill the respective column not included VAT and shall indicate the reasons why he does not pay VAT: _____

The total Proposal price in words ninethousandseighthundreds/00 EUR including VAT.

If the price indicated in the Proposal and expressed in numbers, fail match the one expressed in words, the price in the words shall be considered the correct one.

Services offered fully comply with the requirements of the contract documents.

3. Documents submitted together with the Proposal:

No.	Title of the provided document	Comments
1.		
2.		
...		

4. The following sub-suppliers will be hired for contract fulfilment*:

No.	Sub-supplier's name	Part of the procurement to be assumed by sub-supplier
1.		
2.		
...		

**To be completed if sub-suppliers will be hired for contract fulfilment.*

5. The Proposal also contains confidential information*:

No.	Title of the provided document
1.	
2.	
...	

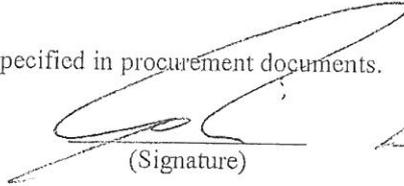
**To be completed in case of provision of confidential information. The Supplier cannot indicate that confidential information is the price of Proposal or that the entire Proposal is confidential.*

**The winning proposal will be announced publicly except the information and documents provided in the following table of the confidential information.*

By submitting a Proposal the supplier agrees to the procurement Tender Terms and Conditions and confirms that the information provided in his Proposal is correct and covers everything that is needed for a proper performance of the contract.

The offer is valid until the date specified in procurement documents.

PRESIDENT
 (Title of the position of the
 supplier or authorised person)


 (Signature)

MASSIMO TOCCHETTI
 (Name and surname)

Note: By completing this form the Supplier must provide all the above-requested information. If supplier crosses out any provisions in the present form, his Proposal will be rejected, the exception valid for Paragraphs 4 and 5. What regards Paragraphs 4 and 5 supplier is free either to omit them or cross them out. If supplier omits or crosses out Paragraphs 4 and (or) 5, it will be considered that he will hire no sub-supplier (sub-suppliers) for contract fulfilment/provided no confidential information in the Tender.